



AUSTRALIAN  
MANUFACTURING.  
INTERNATIONAL SOURCING.  
NATIONAL WAREHOUSING.  
LOCAL DISTRIBUTION.

"Scotty" the robotic welder.

We have a long history of making gate and fence hardware and custom parts for Australian manufacturers.

Our extensive knowledge of perimeter components, coupled with specialist in-house capabilities means we can produce high-quality bespoke parts with short ramp-up times.

We identify the best components to suit the specific application. If we need something outside our capacity, we have the global relationships and purchasing power to deliver whatever is needed from anywhere around the world.

With 7 warehouses and trade counters across Australia and New Zealand a Downee outlet is never too far away





RMD INDUSTRIES IS A  
PRIVATELY OWNED GROUP  
WITH INDUSTRIAL FOCUS  
THAT OPERATES IN THE  
MANUFACTURING AND B2B  
DISTRIBUTION OF METAL  
BASED COMPONENTS



Downee's old tool room  
Manufacturing factory, Sunshine, VIC.



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## A new business standard

More than just a specialist manufacturer and distributor of closure components, we actively promote commercial cooperation with companies interested in developing trusted relationships.

Our aim is to increase the productivity of our customers.

We do that through a two-step process:

1. Consult with them to understand the details and the exact scope of their application
2. Supply and support a very broad range of kits tailored to their needs.

X2532  
Pre-galvanised hardware

**Downee**

GATE  
MANUFACTURERS

AUTOMATION  
INSTALLERS

FENCING  
CONTRACTORS

SECURITY  
CONTRACTORS

PERIMETER  
PROTECTION  
SPECIALIST

OEM

BUILDERS

DEVELOPERS

ARCHITECTS

ENGINEERS

SPECIFIERS

GOVERNMENT

COUNCIL

SCHOOL

INDUSTRIAL

COMMERCIAL

RESIDENTIAL

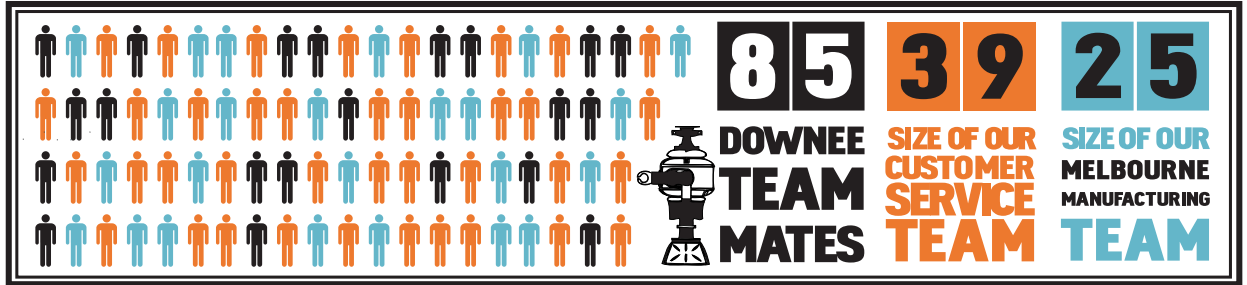
ASSIST  
PROMOTE  
INFORM

# WELCOME TO

Est. **Downee** 1928

**1** **SISTER**  
COMPANY  
Pratco

 **5** **NUMBER OF**  
**TIME**  
**ZONES**  
**WE COVER**



**1702**  
**TONNE OF STEEL**  
**USED LAST YEAR**

**89<sup>TH</sup>**  
**BIRTHDAY**

**473000**  
**PARTS**  
**MADE**  
**HERE**  
**BY US**

  
**PHONES OPEN**  
**14**  
**HOURS A DAY**

**26**  
**NEW**  
**PRODUCTS**  
**LAST YEAR**

**LANGUAGES SPOKEN**  
**AT DOWNEE**

ENGLISH	VIETNAMESE
RUSSIAN	MANDARIN
GERMAN	CANTONESE
SPANISH	FRENCH
ITALIAN	CROATIAN
POLISH	PORTUGUESE
SERBIAN	TRINI
GREEK	CAMBODIAN
ARABIC	AFRIKAANS
MALTESE	HINDI
FILIPINO	SAMOAN
MAORI	TURKISH



**6700**  
**DIFFERENT**  
**PRODUCTS**  
**SENT TO**  
**3000**  
**CUSTOMERS**

**25<sup>TH</sup>**  
**NOV**  
**2011**  
**OUR LAST**  
**LOST TIME**  
**INJURY**

 **WHERE** **OUR PRODUCTS**  
**CAME FROM**



**AUSTRALIA** ①  
**ITALY** ②  
**CHINA** ③  
**TAIWAN** ④  
**USA** ⑤  
**LITHUANIA** ⑥  
**GERMANY** ⑦  
**SPAIN** ⑧  
**BELGIUM** ⑨  
**FRANCE** ⑩



**4** **CUSTOMER SERVICE**  
**TEAM MATES**  
**PUNCHED**  
**SALES GUYS**

**AVERAGE**  
**DELIVERY** **24**  
**TIME** **HOURS**

**WAREHOUSE**  
**LOCATIONS**

**VICTORIA**  
**NEW SOUTH WALES**  
**QUEENSLAND**  
**SOUTH AUSTRALIA**  
**WESTERN AUSTRALIA**  
**NEW ZEALAND**



WE ACKNOWLEDGE THE WURUNDJERI  
PEOPLE OF THE KULIN NATIONS AS THE  
TRADITIONAL OWNERS OF THIS LAND.  
WE PAY RESPECT TO THEIR ELDERS,  
BOTH PAST AND PRESENT.

**8925**  
**TECH SUPPORT**  
**CALLS**  
**RECEIVED**  
**LAST YEAR**





Copper electrode

YOU MAY NOT RECOGNISE  
OUR NAME YET FOR SIX  
DECADES AUSTRALIAN  
[AND NEW ZEALAND]  
GATES AND FENCES HAVE  
BEEN BUILT WITH OUR  
HARDWARE.

LOOK FOR THE BIG D.





**easygate**  
**.com.au**